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URBAN/MUNICIPAL



1982

# *Annual Report*

**"A COMMUNITY COMMITMENT"**



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## 1982/1983 EXECUTIVE COMMITTEE

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PRESIDENT  
1st VICE-PRESIDENT  
2nd VICE-PRESIDENT  
TREASURER  
PAST PRESIDENT

MAURICE C. CARTER, *Maurice C. Carter Ltd.*  
ROBERT D.G. STANBURY, *Firestone Canada Inc.*  
ALEC MURRAY, *Alec Murray Real Estate Co. Ltd.*  
WAYNE D. McCRAVEY, *Slater Steel Industries Ltd.*  
JAMES R. McMURRICH, *Stelco Inc.*

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## THE DIRECTORS

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J. A. BISSET, *Toronto-Dominion Bank*  
B. R. BOATMAN, *The Tridon Companies*  
J. W. DISHER, *C. C. Parker Consultants Ltd.*  
A. G. GRAHAM, *Canada Life Assurance Co.*  
R. W. GRAY, *Bell Canada*  
R. L. GREGSON, *International Harvester Canada Ltd.*  
I. D. HENDERSON, *Henry Birks & Sons Ltd.*

W. E. WEIR, *Hamilton Insurance Brokers Ltd.*

W. KOSTYSHYN, *Westinghouse Canada Inc.*  
DR. A. A. LEE, *McMaster University*  
T. J. MCCARTHY, *The Spectator*  
P. MONTGOMERY, *R. T. Kelley Inc.*  
J. H. NOLAN, *Nolan, Nolan & McLean*  
N. B. PREECE, *Stanton Pipes Ltd.*  
U. SOOMET, *Dofasco Inc.*

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## COMMITTEE CHAIRMEN

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ANCASTER DIVISION  
BUSINESS DEVELOPMENT  
DUNDAS DIVISION  
EDUCATION & STUDENT SERVICE  
FEDERAL/PROVINCIAL AFFAIRS  
FINANCE AND TAXATION  
INDUSTRIAL RELATIONS  
MUNICIPAL/REGIONAL AFFAIRS  
SPECIAL EVENTS  
TRANSPORTATION

DR. F. M. YOUNG  
P. F. SMITH, *RoyNat Inc.*  
W. F. GILLIS, *O & K Orenstein & Koppel Canada Ltd.*  
D. J. BERTA, *Stelco Inc.*  
K. NORQUAY, *Merrill Lynch, Royal Securities Ltd.*  
J. TYRRELL, *Westinghouse Canada Inc.*  
W. R. THORNBACKE, *Greening Donald Co. Ltd.*  
M. TUVIKENE, *Stelco Inc.*  
A. WINDSOR, *Flamborough Hills Golf Club*  
D. CORRIGAN, *Gerrard Ovalstrapping Ltd.*

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## REPRESENTATIVES TO CANADIAN CHAMBER OF COMMERCE

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B. K. J. BRAGOLI, *MacGillivray & Co.*  
DR. J. A. PELLER, *Andres Wines Ltd.*  
ROBERT D. G. STANBURY, *Firestone Canada Inc.*

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## REPRESENTATIVES TO ONTARIO CHAMBER OF COMMERCE

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R. G. FORSYTHE, *Forsythe Lubrication Assoc. Ltd.*

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## MANAGEMENT STAFF

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EXECUTIVE DIRECTOR  
DIRECTOR OF COMMUNICATIONS

R. J. WHYNOTT  
J. S. McDOWELL

HONOURARY SOLICITOR: JOHN F. REESOR, Q.C., *Mewburn, Marshall & Reesor*  
AUDITOR: CLARKSON GORDON

BANK: CANADIAN IMPERIAL BANK OF COMMERCE



## THE CHAMBER IN 1982

### MAURICE C. CARTER, *President 1982/83*

1982 may not have been the best of times for our community and country, but it wasn't the worst either.

During the twelve months I was privileged to serve as your President we continued, and indeed intensified, the thrust which was begun under the leadership of my predecessor James McMurrich.

We focused our energies and resources on those areas which in our view would assist the Region recover from the toughest economic conditions confronting it in decades. Our transportation problems. The decline of private investment. The cost of government. Red tape. And the absence of a general sense of direction, all received the attention they so urgently needed.

I am confident that the necessary corrective measures are now being taken and matters of an economic nature are rising to the top of the priority portfolio.

Also during my term work began on projects we consider critical to recovery in the region. Skyway Bridge improvements and Airport expansion. And others were nudged closer to reality; the long awaited arena, the East/West and North/South Expressways, hotels, and improved GO Transit. In my view we made progress where and when we had to.

I am also pleased to report that during the period of my Presidency our hard-working committees continued to function efficiently and effectively. They developed policy positions for the Board of Directors on numerous complex and diverse issues and were always a source of strength and inspiration. I am grateful for their volunteer commitment to the Chamber during my year as President. Their accomplishments are well documented in the "ON THE RECORD" section of this Annual Report.

Financially the Chamber was subject to the same uncertainties experienced by the general membership, and although we incurred our first deficit in eight



Photo by Laarakker

years, I am satisfied that it is manageable and will create no difficulty for the incoming Board.

The Club continued to be an attraction and convenience for the membership and in four more years we will have eliminated our indebtedness to it.

As I leave the Presidency I offer my personal appreciation to the following Directors for their faithful service to the Chamber over the maximum number of years permitted by the Constitution:

R. ANDERSON  
J. D. BATSON  
J. W. DISHER  
R. W. GRAY

W. D. McCRANEY  
J. R. McMURRICH  
T. C. NORWOOD  
J. H. NOLAN

And to introduce to the 1983/84 Board these capable and qualified individuals who have accepted the challenge of guiding the organization during the year ahead:

W. H. CHANDLER  
A. G. GRAHAM  
DR. A. A. LEE  
J. LIVINGSTON

E. MASHAAL  
E. A. SHAKER, Q.C.  
U. SOOMET  
M. TUVIKENE

Although 1982 was a year of change for our Regional Municipality I steadfastly believe that in the end it will prove to have been for the better.

It caused us to recognize our problems, re-arrange our priorities, then market our assets more aggressively than we ever have before.

It may have been our turn around year, and I was proud, as your representative, to have been a part of it.



**THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE**  
(Incorporated without share capital under the laws of Canada)

**BALANCE SHEET**

**DECEMBER 31, 1982**  
(with comparative figures for 1981)

	1982	1981
<b>A S S E T S</b>		
CURRENT:		
Cash	\$ 28,092	
Accounts receivable	58,001	\$ 59,308
Inventories	10,091	9,232
Prepaid expenses and supplies	8,598	2,718
Total current assets	<u>104,782</u>	<u>71,258</u>
FIXED (schedule E):		
Furniture, fixtures and leasehold improvements — at cost	505,591	503,922
Less accumulated depreciation and amortization	109,093	78,376
	<u>396,498</u>	<u>425,546</u>
	<u>\$501,280</u>	<u>\$496,804</u>
<b>L I A B I L I T I E S</b>		
CURRENT:		
Bank indebtedness		\$ 47,586
Accounts payable and accrued charges	\$ 37,300	35,611
Fees received in advance	116,110	62,721
Total current liabilities	<u>153,410</u>	<u>145,918</u>
SURPLUS (statement 2)	347,870	350,886
	<u>\$501,280</u>	<u>\$496,804</u>

See accompanying notes to financial statements.

**THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE  
STATEMENTS OF REVENUES AND EXPENSES AND SURPLUS**

**YEAR ENDED DECEMBER 31, 1982**  
(with comparative figures for 1981)

	1982	1981
<b>STATEMENT OF REVENUES AND EXPENSES</b>		
Revenues:		
Membership fees	\$305,457	\$281,844
Group insurance	9,486	9,272
Investment income	3,247	939
Other	3,748	3,356
Total revenues	<u>321,938</u>	<u>295,411</u>
Expenses:		
Secretariat expenses (schedule A)	238,309	216,775
Cost of club operations (schedule B):		
Fixed expenses	95,456	75,753
Food and bar activities	770	1,866
Total expenses	<u>334,535</u>	<u>294,394</u>
Excess (deficiency) of revenues over expenses for year	<u>\$ (12,597)</u>	<u>\$ 1,017</u>

<b>STATEMENT OF SURPLUS</b>		
Balance at beginning of year	\$350,886	\$332,090
Add (deduct):		
Excess (deficiency) of revenues over expenses for year	(12,597)	1,017
Relocation project (note 2)	<u>9,581</u>	<u>17,779</u>
	(3,016)	18,796
Balance at end of year	<u>\$347,870</u>	<u>\$350,886</u>

See accompanying notes to financial statements.



**THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE**  
**STATEMENT OF CHANGES IN CASH POSITION**

**YEAR ENDED DECEMBER 31, 1982**  
(with comparative figures for 1981)

	1982	1981
Cash was obtained from:		
Operations —		
Excess (deficiency) of revenues over expenses for year	\$(12,597)	\$ 1,017
Add items not affecting cash:		
Depreciation and amortization	30,717	33,149
Cash from operations	18,120	34,166
Amounts received for relocation project	9,581	17,779
Increase in accounts payable and fees received in advance	55,078	
	<u>82,779</u>	<u>51,945</u>
Cash was reduced by:		
Increase in inventories, accounts receivable and prepaid expenses, net	5,432	407
Purchase of fixed assets	1,669	2,276
Reduction in accounts payable and fees received in advance		4,308
	<u>7,101</u>	<u>6,991</u>
Increase in cash during the year	75,678	44,954
Bank indebtedness at beginning of year	(47,586)	(92,540)
Cash (bank indebtedness) at end of year	<u>\$ 28,092</u>	<u>\$ (47,586)</u>

See accompanying notes to financial statements.

# AUDITORS' REPORT AND NOTES TO FINANCIAL STATEMENTS

*Clarkson Gordon*

Chartered Accountants

Suite 440  
100 King Street West  
Hamilton, Canada L8P 1A2  
Telephone: (416) 526-8880

## AUDITORS' REPORT

The Directors and Members,

The Hamilton and District Chamber of Commerce:

We have examined the balance sheet of The Hamilton and District Chamber of Commerce as at December 31, 1982 and the statements of revenues and expenses and surplus and changes in cash position for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these financial statements present fairly the financial position of The Hamilton and District Chamber of Commerce at December 31, 1982 and the results of its operations and the changes in its cash position for the year then ended in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Hamilton, Canada  
February 15, 1983.

*Clarkson Gordon*

Chartered Accountants

## THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 1982

### (1) Summary of significant accounting policies —

#### (a) Basis of accounting:

The accrual basis of accounting is generally used in the preparation of the financial statements. Under this method membership revenues and expenses are recorded in the period to which they relate and other revenue is recorded when earned. Contributions from members to assist in the relocation of the Chamber's premises are recorded in the statement of surplus.

#### (b) Inventories:

The inventories consist of food and bar supplies held for resale and are valued at the lower of cost and net realizable value with cost determined on a first-in, first-out basis.

#### (c) Fixed assets:

Fixed assets consisting of furniture, fixtures and leasehold improvements, are recorded at cost less accumulated depreciation and amortization. Gains or losses on the disposal of fixed assets are included in the statement of revenues and expenses and the cost and accumulated depreciation and amortization related to these assets are removed from the accounts.

Depreciation of furniture and fixtures is computed at 10% of cost on a straight-line basis and amortization of leasehold improvements is provided on a straight-line basis over the term of the lease.

Expenditures for repairs and maintenance are charged to operations as incurred.

### (2) Relocation Project —

To assist in financing the Chamber's move in 1980 to a new location, members paid or pledged certain funds. During 1982, \$9,581 was received and at December 31, 1982 there were relocation pledges outstanding from members amounting to approximately \$5,250. It is estimated that most of this will be received in 1983 and it will be included in surplus as it is received.

### (3) Commitment —

The Chamber has agreed to lease its facilities for a ten year period ending May 31, 1990 with a further ten year renewal option. After certain special allowances and concessions have been realized the minimum annual rental will be approximately \$66,400.

In addition, the Chamber is also committed to lease certain office equipment until 1984 at an annual cost of approximately \$11,000.

**FOR THE  
HAMILTON AND DISTRICT  
CHAMBER OF COMMERCE  
AS AT  
DECEMBER 31, 1982**





# "FOR THE RECORD"

## THE ACTIONS OF THE COMMITTEES OF THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE ON BEHALF OF — AND FOR THE BENEFIT OF — ITS MEMBERS AND THE COMMUNITY

★ THE FOLLOWING IS BY NO MEANS COMPLETE. IT IS INTENDED ONLY TO SERVE AS A GUIDE TO THE WIDE-RANGING ACTIVITIES OF THE CHAMBER DURING THE PAST TWELVE MONTHS. HOWEVER, IT DOES CLEARLY REFLECT THOSE AREAS OF GREATEST CONCERN TO THE ORGANIZATION, AND OUTLINES THE POSITIONS AND ACTIONS IT TOOK IN AN EFFORT TO RESOLVE THEM.

### BUSINESS DEVELOPMENT

**PATRICK F. SMITH**

*Chairman*

- Maintained active representation on the City of Hamilton Downtown Re-development Committee (C.A.P.A.C.).
- Relayed the concerns of the Hamilton-Wentworth business community to Prime Minister Trudeau regarding the large number of off-shore automobiles entering the Canadian market and the subsequent impact on the local and national economies.
- Encouraged the City of Hamilton to establish a purchasing policy for the goods and services it requires.
- Maintained a Harbour Sub-Committee to assist in keeping a watch over all developments surrounding that valuable community resource.
- Continued to develop educational articles relating to Business Development for publication in the Chamber's PANORAMA Magazine.
- Complied with a City of Hamilton request to have representation on a City of Hamilton Apartment Development Sub-Committee.
- Maintained a watch over developments surrounding the Regional Municipality's efforts to attract a "FREE TRADE ZONE" to the area attached to Hamilton Civic Airport.
- Urged the Regional Municipality to make every effort to obtain an ILAP (Industry, Labour Adjustment Program) designation.
- Co-operated with the F.B.D.B. (Federal Business Development Bank) to host the 2nd Annual "SMALL BUSINESS FAIR".
- Updated the valuable booklet "STARTING A BUSINESS IN HAMILTON-WENTWORTH". The book is distributed through the Chamber office to individuals seeking this type of information.

- Continued to bring the "UNDERSTANDING THE ECONOMY" Program into area Secondary Schools. Many Chamber members participated, and through the use of an audio/visual presentation were able to explain the workings of the Canadian private enterprise to hundreds of area students.
- Continued to award the J.G. SMITH AWARD to a deserving Mohawk College student. It is awarded to the student submitting the best prepared essay on a sector of the Canadian economy of his/her choosing.
- Hosted another "MEET THE BUSINESS COMMUNITY" evening for McMaster University MBA and COMMERCE SOCIETY Students. W. (BILL) KOSTYSHYN (Westinghouse Canada Inc.) formally addressed the students on behalf of the business community.
- Selected two area students to participate in the "FORUM FOR YOUNG CANADIANS" program in Ottawa.
- Participated again with the ROYAL BANK OF CANADA and the PROVINCE OF ONTARIO in the VENTURE CAPITAL PROGRAM (repayable loans to selected students wishing to start and operate their own business during the summer months).
- Sent representation to a GRADE 9 CURRICULUM BUSINESS COURSE REVIEW COMMITTEE.
- Toured the facilities of the CANADIAN EMPLOYMENT CENTRE for the purpose of reviewing the opportunities available to students through the Centre.
- Assisted Junior Achievement of Hamilton to introduce PROJECT BUSINESS into area schools.
- Co-operated with the Industry Education Council in the hosting of "TEACHER AWARENESS WORKSHOPS". Chamber members, representing various sectors of the economy, participated as panelists.

### EDUCATION AND STUDENT SERVICES

**JOAN BERTA**

*Chairman*

- Actively supported the "EXPLORING CAREER CHOICES FOR TOMORROW" Conference at McMaster University. The conference was co-ordinated by the Ontario Co-operative Education Association.

### FEDERAL / PROVINCIAL AFFAIRS

**KENNETH NORQUAY**

*Chairman*

- Continued to act as liaison between the Chamber and area M.P.'s and M.P.P.'s for the purpose of relaying the organization's positions on issues of national and provincial concern. Participating representatives included: GORDON DEAN, M.P.P., BOB MACKENZIE, M.P.P., JOHN MUNRO, M.P., SHEILA COPPS, M.P.P., IAN DEANS, M.P.





The Chamber's long-standing commitment to Mohawk College continued in 1982. Above, Joan Berta (centre right), Chairman of the Chamber's Education and Student Services Committee, and Mohawk's Dan Glover (Chairman, Part-time Studies, Business) present Ontario Management Development Program Certificates to graduating students. The Chamber and Mohawk have co-sponsored the course for many years.



Educational seminars were continued in '82. Above, Joe Broughton (Thorne Riddell) lectured on "The Small Businessman/woman and Their Income Tax."



And also to assist small business, the Chamber and the Federal Business Development Bank again hosted a 'Small Business Fair'. Above, Regional Chairman Anne Jones joins 1st Vice-President Robert Stanbury and FBDB Manager John McNulty at the opening ceremonies.



Area M.P.'s and M.P.P.'s maintained their association with the Chamber in '82. Above, the Honourable John Munro briefed a membership luncheon on federal initiatives to assist the community.

## REFLECTIONS ON 1982



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## INDUSTRIAL RELATIONS

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**WILLIAM R. THORNBAC**

*Chairman*

- Assisted the Hamilton Blood Donor Bank overcome shortages of volunteer contributions caused by rising unemployment.
- Authored an information article for PANORAMA Magazine on the subject of "WRONGFUL DISMISSAL: FANTASY OR REALITY". It subsequently was transposed into booklet form and distributed to members requesting it.
- Conducted a "VACATION POLICY AND MILEAGE EXPENSE" survey of the Chamber's membership, then circulated the results for information purposes.
- Hosted representatives of the McMaster Occupational Health Clinic for the purpose of reviewing with them the programs and services they make available to the business community.
- Studied the federal government's "MATERNITY LEAVE OF ABSENCE" proposal and made representation on behalf of the area's business sector.
- Hosted representatives of the Industrial Accident Prevention Association for the purpose of reviewing with them the programs they administer and how the Hamilton-Wentworth business community can take advantage of them.
- Reviewed the Chamber's Health and Dental Plan and the premiums paid by participating members.

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## FINANCE AND TAXATION

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**JAMES TYRRELL**

*Chairman*

- Made representation to the HON. A.J. MacEACHEN, Canada's Minister of Finance, outlining the Chamber's position relative to his budget proposals.
- Appeared before the Progressive Conservative Caucus, which was on a cross-country tour, to present the position of the Hamilton and District Chamber on matters of Federal Finance.
- Hosted the Regional Registrar of the Assessment Review Court for the purpose of understanding the procedures the Court uses to establish various property assessments.
- Developed positions in the following areas for presentation at the Annual Convention of the Ontario Chamber of Commerce:
  - (1) MUNICIPAL PROPERTY TAX AND PROVINCIAL ASSESSMENT PRACTICES.
  - (2) REBATES FROM MUNICIPAL TAX EARNING COMPOUNDED INTEREST.
- Continued to oppose the AD VALOREM TAX on gasoline which was imposed by the Federal and Provincial Governments, and made representation to the national and provincial Chambers urging them to apply their considerable resources towards the elimination of this contentious issue.
- Conducted a survey of the membership to determine which areas of finance and taxation were of greatest concern to them.
- Concerned that some Chamber members may be experiencing difficulty in determining the attractiveness of various employee pension plans, the committee authored explanatory articles on the subject for PANORAMA Magazine and recommended a number of member firms which package suitable plans.
- Authored an information article for PANORAMA Magazine relating to "BUSINESS RECORDS RETENTION".
- Hosted the Regional Municipality's new Commissioner of Finance at an informal discussion regarding matters of finance and taxation under the jurisdiction of the Region.
- Made representation to the HON. E.A. LUMLEY, Minister of Industry, Trade and Commerce relative to subsidies provided by foreign governments to their producers thereby permitting them to offer financing arrangements at lower rates of interest than that which could be offered by Canadian producers.

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## MUNICIPAL/REGIONAL AFFAIRS

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**MATTI TUVIKENE**

*Chairman*

- Continued to work co-operatively with the Chamber's Harbour Liaison Committee by bringing items to its attention which impacted on that valuable community resource.
- Opposed a City of Hamilton resolution which would change the composition of the Boards of Directors of Hamilton Place and the Hamilton Convention Centre to permit majority representation from City Council.
- Maintained membership on the Hamilton Harbour Technical Advisory Committee.
- Circulated to Municipal Election Candidates a questionnaire which was designed to address those areas of greatest concern to the business community.
- Hosted a "SOLD OUT" Mayoralty Candidates Night at the Hamilton Convention Centre. The event was co-sponsored by THE CHAMBER, THE SPECTATOR and 900 CHML. The radio station broadcast the proceedings for 2½ hours.
- Supported a resolution to the floor of the Ontario Chamber of Commerce Annual Convention which requested provincial government action regarding transient traders entering and doing business in communities across Ontario.
- Co-sponsored, with the Chamber's Federal/Provincial Affairs Committee, a general membership luncheon addressed by the HON. JOHN MUNRO.
- Opposed a resolution developed by a City Alderman/Regional Councillor which would, if passed, have permitted delegations from civic groups and organizations to make representation before City or Regional Council. The committee recommended that both levels of government continue with the present structure whereby such delegations are only heard at the committee level.





# More Than 300 Members Participated On Chamber Committees in 1982 We Thank Them For Their Volunteer Contribution

THE HAMILTON & DISTRICT CHAMBER OF COMMERCE

- Opposed Province of Ontario Bill 11 which would have permitted the licensing of all individual businesses by the municipality.

## SPECIAL EVENTS

**ANNE WINDSOR**

*Chairman*

- Co-ordinated and hosted all events associated with "CHAMBER OF COMMERCE WEEK". These included complimentary "BUSINESS BREAKFASTS" every morning; an industrial tour of DOFASCO INC.; a general membership Dinner Dance; and a New Members Reception.
- Organized another successful "SKI DAY" for Chamber members.
- Arranged a bus excursion to a TORONTO BLUE JAY game.
- Hosted the Chamber's Annual President's Golf Tournament.
- Conducted a tour of Andres Wines for members and their friends.
- Organized another Chamber Curling Bonspiel.
- Arranged an always enjoyable "NIGHT AT THE RACES".
- Co-ordinated many of the functions associated with the hosting of the Annual Ontario Chamber of Commerce Convention held at the Hamilton Convention Centre in May.
- Packaged a "SOLD OUT" DINNER/THEATRE EVENING for members and their families during PAUL ANKA'S visit to Hamilton Place.

## TRANSPORTATION

**DONALD CORRIGAN**

*Chairman*

- Joined with representatives of the Regional Municipality in meetings with T.A.T.O.A. (Toronto Area Transit Operating Authority) to press for improved GO TRANSIT service to Hamilton-Wentworth.
- Continued to support the installation of a Mountain East/West and East End North/South expressway system.
- Continued to press the Regional Municipality to develop an overall transportation plan which would accommodate all forms of transportation in the Region.
- Hosted the new General Manager of the Hamilton Street Railway at an information luncheon for the purpose of hearing an update on matters impacting on that community operated transit system.
- Pressed the Ontario Ministry of the Environment to act quickly and favourably on arguments presented to it relative to Skyway Bridge expansion, then permit the Ministry of Transportation and Communications to begin work on the recommended improvements.
- Continued to monitor developments surrounding the long awaited upgrading and expansion of Hamilton Civic Airport.
- Supported the installation of a connecting link between Highway #403 and Fiddler's Green Road for the purpose of better access to the upgraded and expanded airport.
- Hosted representatives of the Regional Municipality for the purpose of reviewing with them the Chamber's position regarding the need for an overall Regional Transportation Policy.



- Representatives of the Committee met with the HON. JAMES SNOW, Ontario Minister of Transportation and Communications, for the purpose of reviewing with him the transportation requirements of the Hamilton-Wentworth Region.

## **DUNDAS DIVISION**

**WENDALL F. GILLIS**

*Chairman*

- Hosted the Opening Ceremonies of "CACTUS FESTIVAL '82".
- Hosted "CANDIDATES NIGHT '82" during the municipal election.
- Operated the Town's Farmer's Market.
- Supported a resolution to Town Council regarding the establishment of guidelines governing Councillor salaries.

- Hosted the Town's Official Christmas Tree Lighting Ceremony.
- Hosted an informative and educational "SMALL BUSINESSMAN AND HIS INCOME TAX" seminar.
- Arranged a "DUNDAS DAY" at the African Lion Safari.
- Continued to oppose publicly funded institutions competing against businesses in the private sector.
- Opposed expensive and unnecessary provincial advertising campaigns which did not relate to any specific service the government was providing to taxpayers in the province.
- Continued to emphasize to the Town the necessity of maintaining a campaign which would ultimately bring development to the Grafton property in the centre of the downtown core.

# **"THE CHAMBER'S COMMITMENT TO THE COMMUNITY CONTINUED IN 1982"**



Above, the Chamber joined forces with Radio 900 CHML and The Spectator to host a 'sold out' Mayoralty Candidates Night. CHML carried the panel discussion 'Live' for 2½ hours.

Below, the Chamber's Dundas Division held its council 'Candidates Night' before a standing room only audience.



- **1983 Annual Meeting of The Hamilton and District Chamber of Commerce,  
Wednesday, April 13th, 1983, Royal Connaught Hotel.  
Business Meeting 5.00 p.m. — 'No Host' Reception 5.30 p.m.  
Dinner 6.30 p.m.  
Guest Speaker: Rt. Hon. Joe Clark**